

Dear friends,

As we close out another year, we wanted to take a moment to express our sincere gratitude for your trust. Whether we've just met this year, or if you've been supporting us since our inception in 2013, we cherish your commitment to Children of Bulgaria and our cause. Our accomplishments in 2022 include:

- We raised **almost \$97,000** for our campaign for the pediatric departments in the hospitals in Vidin and Montana! This is our largest amount raised for a campaign so far!
- We were able to deliver all equipment that was requested by the pediatric departments of the two hospitals.
 - In Vidin, we delivered a sonographer, an ultrasound machine, a ABL 9 Radiometer, Oximeter, a SONY thermal printer, three pediatric digital scales, two monitors for vitals screening, perfusion pumps, inhalers, oxygen tents and blood pressure monitors.
 - The pediatric department in Montana received a mobile x-ray machine, two monitors for vitals tracking, two infusion pumps, and an aspirator. The hospital's NICU received a neonatal ventilator.
- We were true to our model and we looked for the best vendors, negotiated prices, and avoided middlemen. That, combined with a strong dollar, allowed us to help the pediatric department of a third hospital – in Silistra! We will help premature babies in the city and its area by buying and donating incubators, patient monitors, and infusion pumps.
- We also made the final deliveries for the centers for children with autism in Bulgaria. Thanks to your donations and support some of our achievements include: 1. New centers of Autism Today opened in Burgas and Studentski Grad, Sofia. Our assistance included a full renovation of the building in Burgas and purchasing of furniture, specialized equipment and supplies for the centers. 2. We have paid for the training and professional development of the specialist working in four of the centers Autism Today for the entire calendar year; 3. We also assisted the organization „Autism, education, future and opportunities“ by covering salary expenses for their specialized personnel; and more!

Enclosed is our Annual Bulletin. Please take a moment to review our accomplishments throughout the years!

We are excited to inform you that **our 2023 Campaign aims to help children with special needs and children with hearing impairment, in two centers in Plevensko and Plovdiv**. These are children with a marked need for assistance, as in recent years the state has integrated more and more children with special needs into regular local schools. The children who remain in the specialized centers have particularly severe illnesses and cannot be easily integrated, and the budgets of the centers have been sharply reduced and are inadequate for procuring both maintenance and procurement of special facilities and equipment. Our goal is to raise **\$100,000** for this campaign to benefit both centers!

Please get involved with a donation and/or matching gifts from your employers here: <https://childrenofbulgaria.org/donate-now/>

Help us create a happier and healthier life for the Children of Bulgaria!

Our team wishes you Happy, Peaceful, and Prosperous New Year 2023!

Sincerely,

The [Team](#) at Children of Bulgaria, Inc.



Nine years helping children in need in Bulgaria

9 Projects

15 Beneficiaries
Across 13 locations
in Bulgaria



\$400,000

Raised in support of local hospitals and schools
+ supporting the local economy by committing to work with local suppliers

6 Funding Channels



- Our [Website](#)
- Social: [Facebook](#)/[Instagram](#)
- Fundraisers (birthdays, etc.)
- Cocktails/Events/Fundraisers in USA
- Corporate Charity Platforms
- Company Matching
- Corporate Donations



Donations are tax deductible in the United States (501(c)(3) status)

>2,000

Children impacted and many more lives potentially saved



>98%

Portion of every donated dollar that goes to cover children's needs



\$\$ went to medical instruments & equipment, much needed special school furniture, equipment and supplies, building repairs, a children's playground, food & heating and staff training

3 Commitments

Transparency - we disclose our financials

Efficiency - All of us are volunteers! We get the most value out of funds by negotiating prices, avoiding middlemen and minimizing our expenses

Trust - we work directly with the suppliers and perform control checks to avoid misappropriation

Our Beneficiaries

2022: Regional City Hospital Sveta Petka, c. **Vidin**

2021: Centre 'Autism Today', **Pleven**

2021: Day Centre for children with disabilities, c. **Svishtov**

2022: Regional Hospital's NICU, c. **Silistra**

2022: Regional City Hospital Stamen Iliev, c. **Montana**

2020: School for Children with Special Needs Pinocchio, c. **Russe**

2020: Regional City Hospital Hristo Botev, c. **Vratsa**

Beneficiaries in City of Varna:
2020: Maternity ward at the hospital St. Anna
2017: School for Children with Vision Impairments

Beneficiaries in City of Sofia:

- 2021: Centre 'Autism Today'
- 2021: Centre for social rehab and integration for children on the autism spectrum
- 2021: Day Centre for children on the autism spectrum 'Duga'
- 2014: Paediatric Surgery of Pirogov Emergency Hospital

2019: Residential complex for children and teenagers without parental care, v. **Kichevo**

2021: Autism Today, **Burgas**



2018: School for Children with Special Needs, c. **Plovdiv**

2019: School of Arts and Crafts for Socially Disadvantaged Children, v. Rusalya, **Veliko Turnovo**

[i] Remaining funds from our main projects were utilized in ad hoc projects.

How You Can Help

Donate!



If you are inspired by our cause and want to have the most impact from your dollars, consider [donating today!](#) Unlike non-profits incorporated in Bulgaria we don't charge 10% tax on donations. What is more, donations are **tax-deductible in the US**. We also negotiate directly with suppliers to get the best price, avoid middlemen to save on servicing fees and keep our expenses below 2%. Read more to see how you can maximize your impact by having your donation matched by employers.

Sponsor our events!

Every year, when possible, we host **fundraising cocktail party**, which are fully funded by business sponsors. It's a win-win for both sides - businesses provide products or funds to cover our event expenses and in return we include their brand in all our marketing materials to increase their exposure to new customers. Sponsorship makes a huge difference for our organization as it allows us to host events through which we engage further with local communities Read [here](#) to see why sponsorship could be good for your business.



Partner with us!

Partnerships are important to us as they allow us to tap into the network and expertise of businesses and professionals and work together on a cause we are both passionate about. In the past partners have helped us build our web platform and introduce more people to our cause. If you are interested in partnering with us, please contact us at info@childrenofbulgaria.org.



Volunteer!

Volunteering offers vital help to children in need, but the benefits can be even greater for you, the volunteer. Through volunteering you can find friends, connect with the community, learn new skills, and even advance your career. Currently we are looking for volunteers located in Bulgaria to help us with logistics and control checks. Please contact us at info@childrenofbulgaria.org for more details on how you can contribute your time and talents.



Employer's Matching Donations



Did you know you can **double and even triple** your donation?

There are 23,000 employers in the US that offer matching gift programs for their employees. And many employers also offer volunteer matching programs that match employee volunteerism with **corporate donations!** It's an easy way to maximize your impact!

Since 2016 we have received thousands in matching donations from employers. To find out if your employer matches gifts check our website and ask your HR department.



Step 1

- Find out if your employer matches gifts or volunteer hours from the HR



Step 2

- Fill out an employer's matching donation form from the HR Department



Step 3

- Follow your employer's instructions to submit the form